



SAP **Business One** Road Map

June 2020

Public

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About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

SAP road maps highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

1. **Recent innovations** for our products that have been launched in the past weeks or months and can already be purchased
2. **Planned innovations** for our products that are intended to be launched in the short term or midterm
3. **Product direction**, providing a long-term perspective on high-level development plans for innovations for our solutions – inspired by your requirements
4. **Product vision**, providing a high-level and long-term business perspective on innovations for our products

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Product overview

- Product description
- Key trends and customer needs
- Road map overview and major product updates

Product road map

- Recent innovations
- Planned innovations
- Product direction

Our technology strategy is aligned to deliver the Intelligent Enterprise

To successfully execute on our strategy and safeguard customer success, we must ensure that we have not only the right components for the Intelligent Enterprise (applications, platform, and intelligent technologies) but also the right technology strategy for these components to work in concert with one another.

Our technology strategy will focus on these pillars:



Consumer-grade experience

Make sure that the business user's experience is as good as with consumer applications



Built-in integration

Enable integrations with little or no effort to other SAP and third-party applications



Powerful platform

Drive ecosystem growth by enhancing and publishing APIs, embracing diverse developer frameworks



Cloud

Enable applications to run smoothly in the cloud by detaching the applications from the underlying infrastructure



Applied intelligence

Embed AI, machine learning, Internet of Things (IoT), and advanced analytics technology to create business value

“SAP Business One is a centerpiece of SAP’s strategy, and therefore we are strategically investing.

SAP Business One is absolutely strategic, we are fully committed to the next 10 or 20 years.

We are making SAP Business One fit for the next generation, for the next decade, by enabling the digital services so the digital transformation can be done with SAP Business One.”

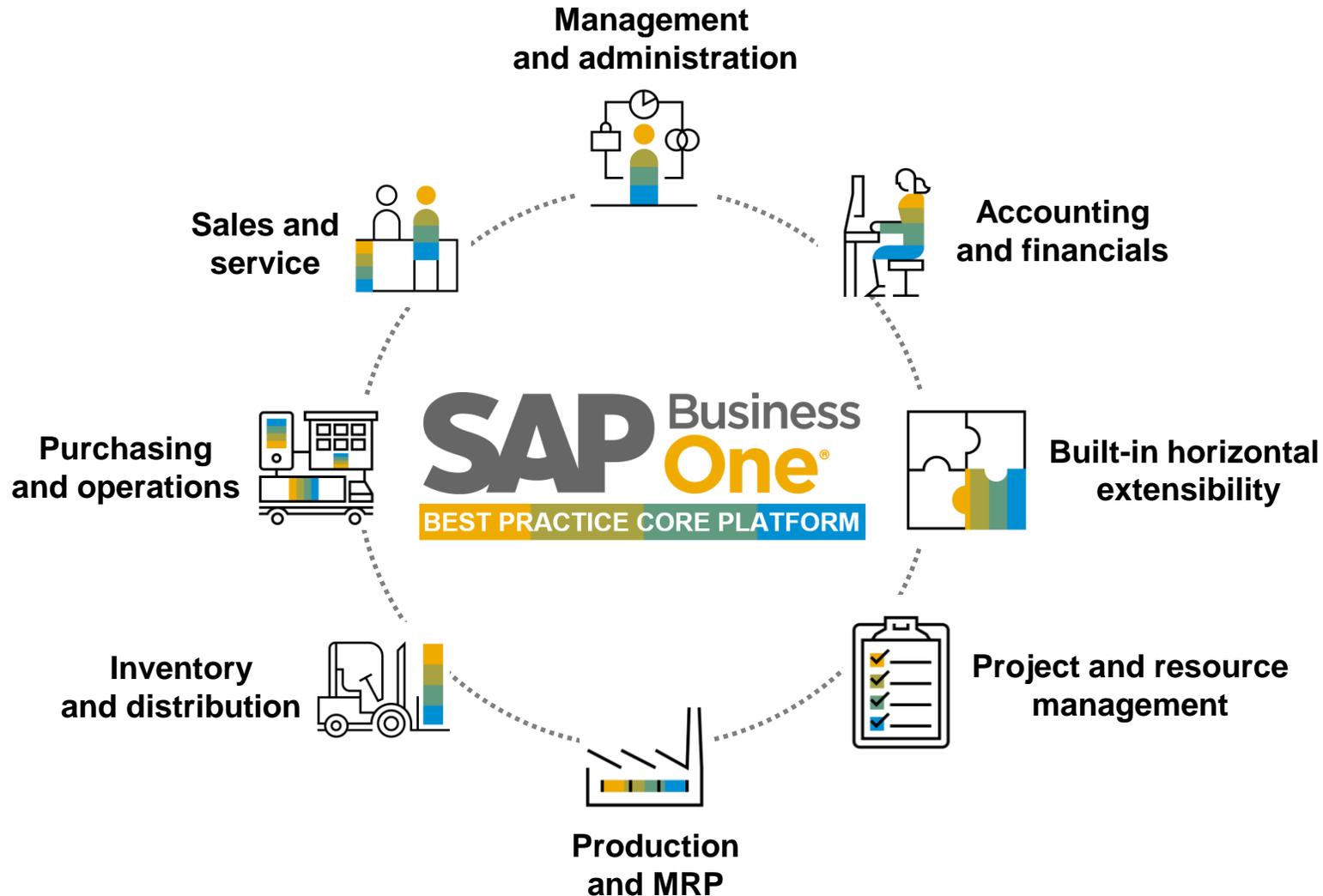
Rainer Zinow, SVP, Head of SAP Mid Market Product Management, SAP SE
December 2019

The future of SAP Business One in the Intelligent Enterprise



SAP Business One

Digital platform for SME

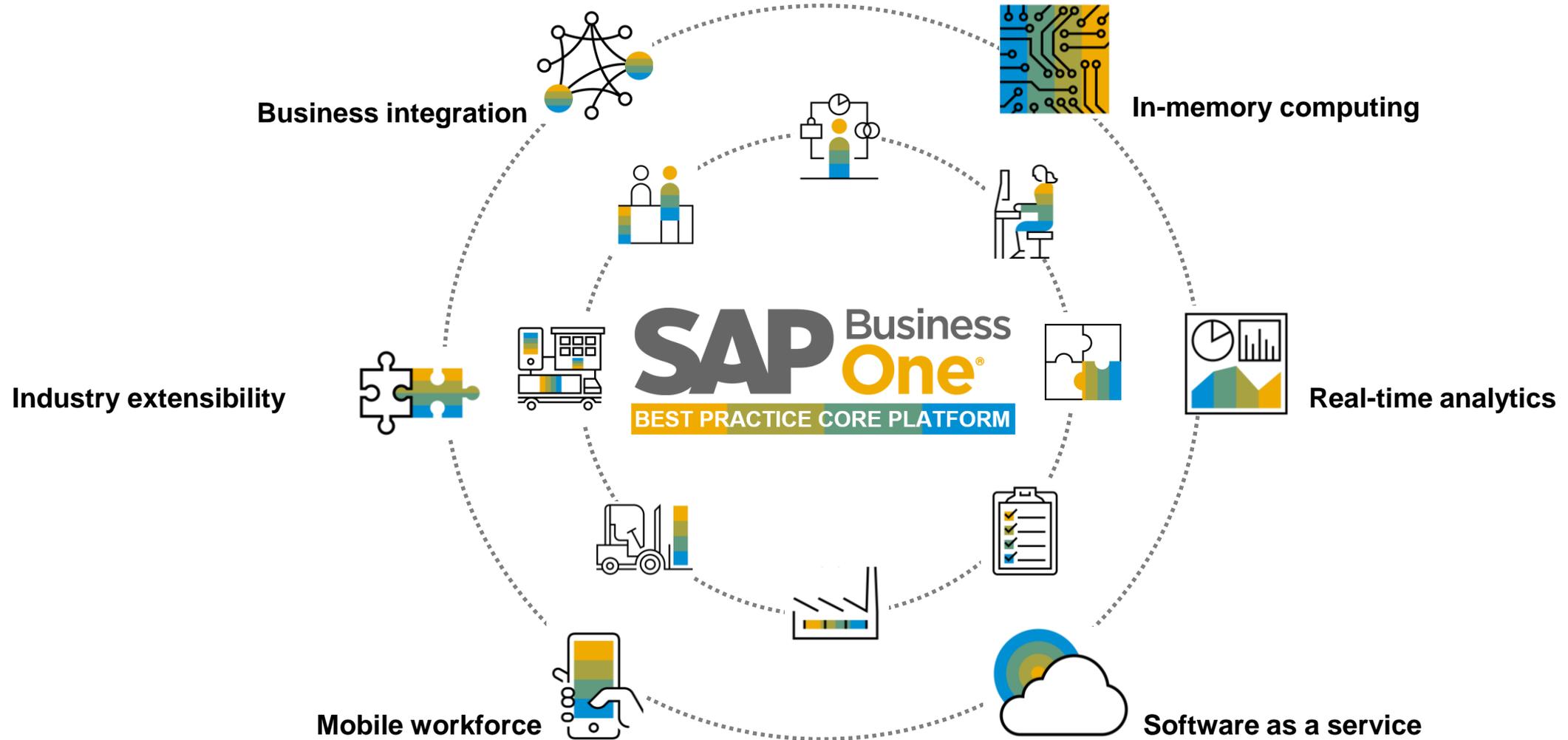


Facts and figures:

- **>70,000** customers
- **50** country localizations and **28** languages
- **~300** software solution partners with **>500** solutions
- **850** value-added resellers implement worldwide
- **Used in >170** countries
- **>7,000** subsidiaries run SAP Business One

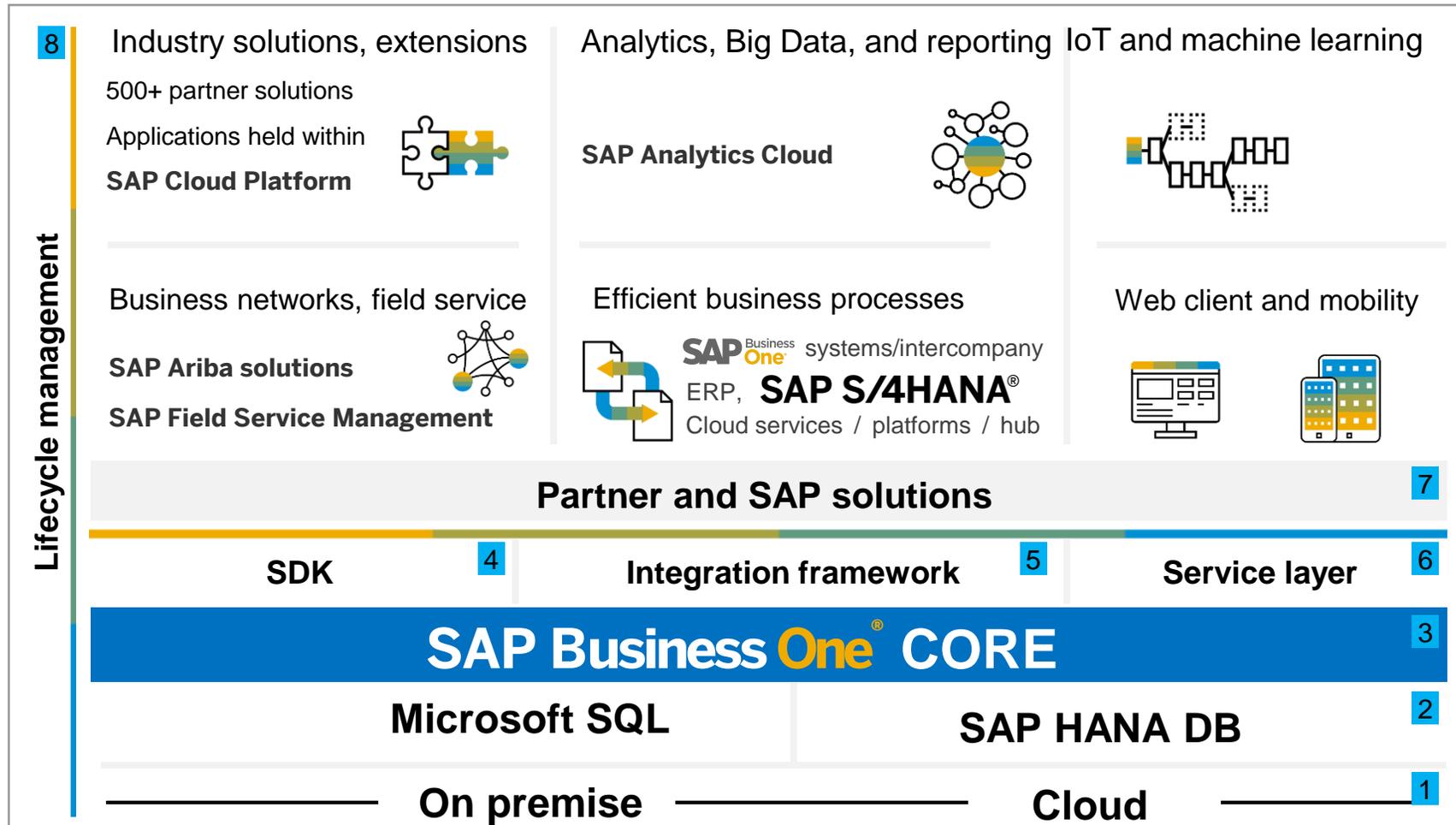
SAP Business One

The digital business



SAP Business One solution stack

Customer needs and the value propositions of the product



- 1 Full deployment flexibility
- 2 Run on in-memory technology
- 3 All standard business processes covered
- 4 Basic application programming interfaces (APIs)
- 5 Robust integration and collaboration
- 6 Interface for SAP HANA and Microsoft SQL applications
- 7 Extending the solution scope based on extensibility layer
- 8 Low cost of ownership and efficient support

SAP Business One used in >170 countries

Master the challenge of globalization in your business

Current localizations (50)

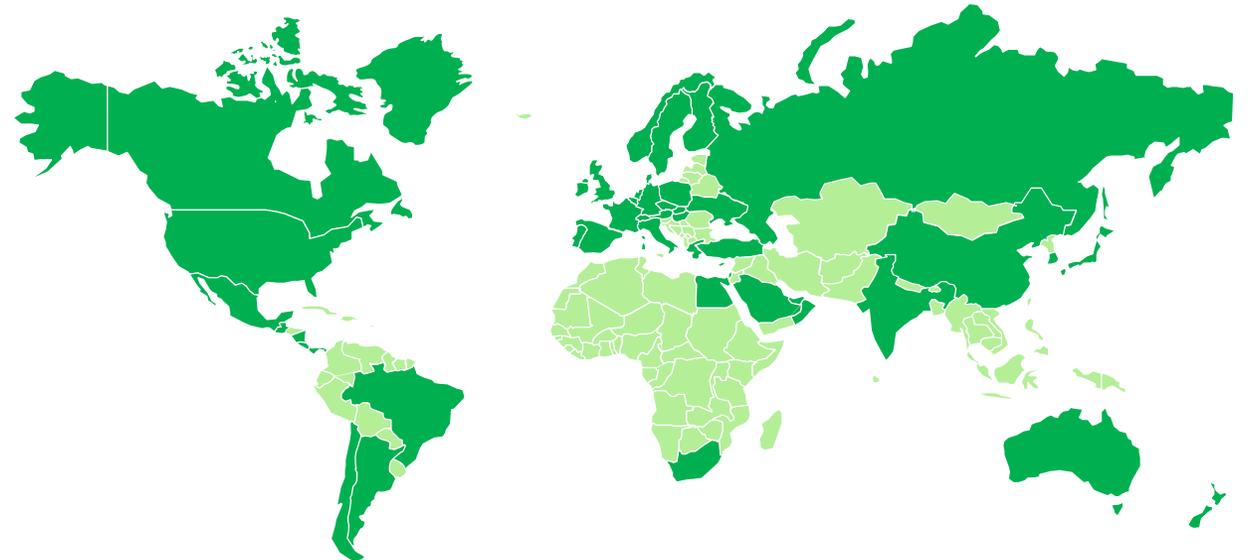
Argentina	Egypt	Japan	Saudi Arabia
Australia	Finland	Lebanon	Singapore
Austria	France	Mexico	Slovakia
Belgium	Germany	Netherlands	South Africa
Brazil	Greece	New Zealand	South Korea
Canada	Guatemala	Norway	Spain
Chile	Hong Kong, China	Oman	Sweden
China	Hungary	Panama	Switzerland
Costa Rica	India	Poland	Turkey
Cyprus	Ireland	Portugal	Ukraine
Czech Republic	Israel	Puerto Rico	United Arab Emirates
Denmark	Italy	Qatar	United Kingdom
		Russia	United States

Countries making use of localizations

Customers in >130 countries use localizations of other countries, together with own customizations or partner solutions

Current system languages (28)*

Arabic, Chinese (simplified/traditional), Czech, Danish, Dutch, English (UK/U.S.), Finnish, French, German, Greek, Hebrew, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese (BR), Portuguese, Russian, Slovak, Spanish (Latin America), Spanish, Swedish, Turkish, and Ukrainian



*A convenient option to make additional languages available is to use a partner solution (for some countries bundled with functional add-ons) or to define customer-specific UI terms using the custom language tool as detailed in SAP Note [1757764](#).

SAP Business One

Product areas of future investment

Vision: Strengthen SAP Business One as the right ERP for SMEs in the digital economy, offering flexible deployment models, a solid global business core, and state-of-the-art user experience

Global and highly scalable real-time ERP

Provide a highly competitive solution, attractive maintenance model, enhanced localizations, and continuous improvements

Customer value in the digital economy

Transform flexible technology and innovations into customer value at low TCO; support fast adoption to new business models, customer growth, and intuitive Web client design

Full commitment on SAP HANA

Leverage exclusive advantages and capabilities of SAP HANA

Intuitive partner co-innovation and customization

Adopt integration framework 2.0, offer advanced developer experience on the service layer, including new design concepts, APIs, objects, and tools

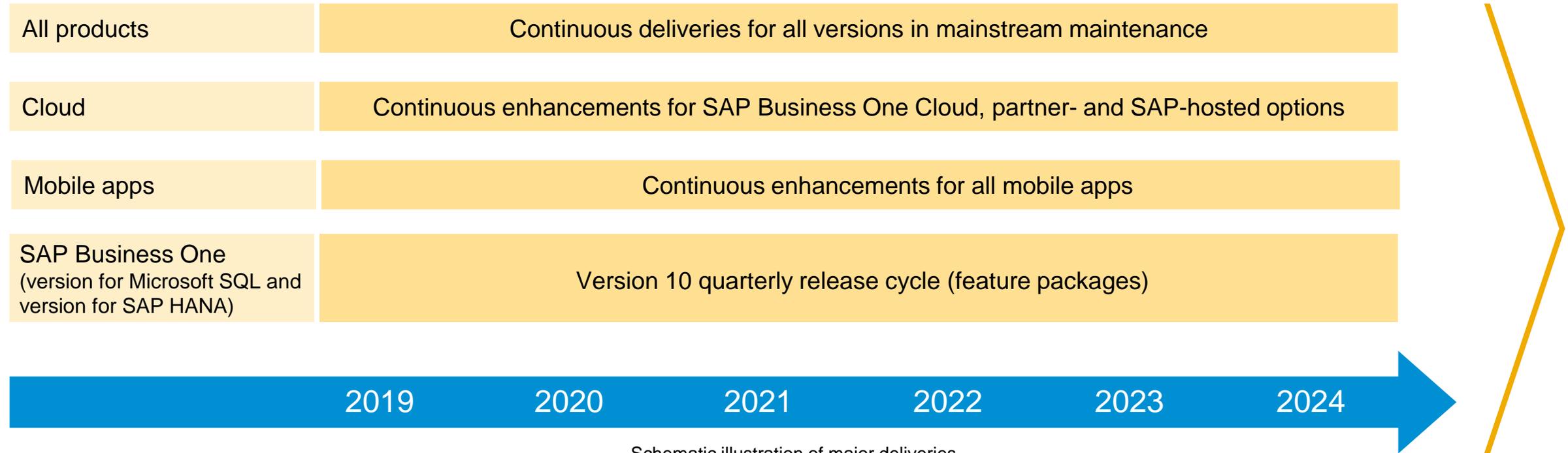
Straightforward consumption – cloud, on premise, and mobile

Accelerate the cloud transformation and drive mobile adoption; offer maximum flexibility, low complexity, and best control of the business for customers

This is the current state of planning and may be changed by SAP at any time.

SAP Business One releases and related products

Solid product road map with continuous innovation



Schematic illustration of major deliveries

High-level release story of SAP Business One, version 10

Version 10 focuses on ease of use and operation in the cloud. With its new or enhanced features and further ways to extend and integrate, it brings unprecedented value to customers and partners.

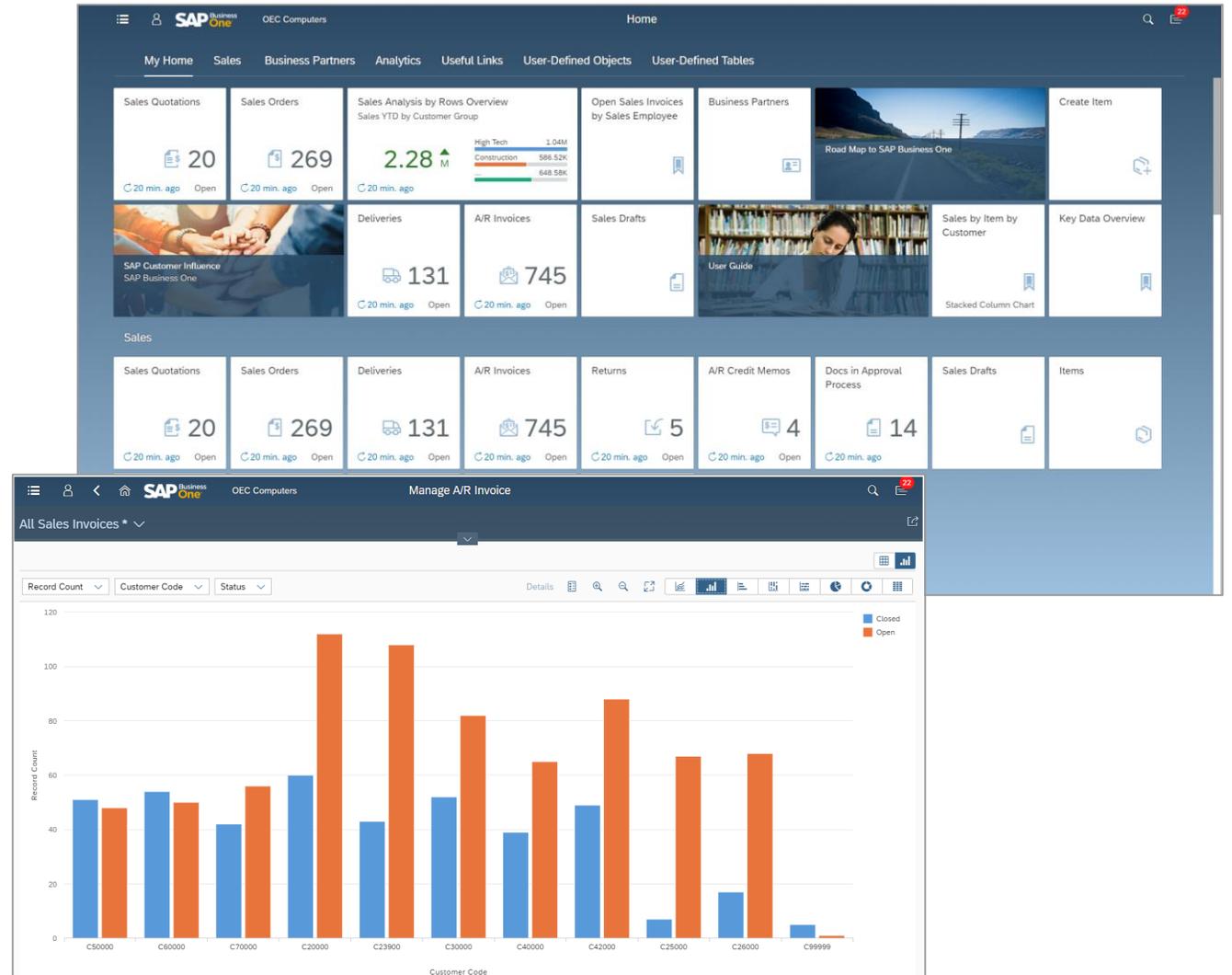
This makes companies truly intelligent enterprises. The new technologies and processes allow for completely new and improved business models.

- The release adds **value by functions**, such as completed and new localizations and refined features, as well as by supporting cutting-edge technology such as SAP HANA 2.0, machine learning, and new analytical capabilities.
- **The user experience** is boosted by a new Web client, designed based on intuitive SAPUI5 concept.
- The unique selling proposition of a **powerful and intuitive integration** is also significantly enhanced by major improvements in the **integration framework 2.0** and by additional **predefined integration scenarios**.

The logo for SAP Business One Version 10. It features the word "SAP" in a large, bold, grey sans-serif font. To its right, the word "Business" is in a smaller, grey sans-serif font, and "One" is in a larger, bold, yellow sans-serif font with a registered trademark symbol. Below "SAP Business One", the words "Version 10" are written in a large, bold, grey sans-serif font.

Web client for SAP Business One – The best of all worlds

- Based on SAP Business One core processes and business logic, supporting Microsoft SQL and SAP HANA database servers using service layers
- Flexible deployment options – on-premise and on the cloud, can be used side-by-side the SAP Business One client
- Advanced user experience based on SAP Fiori design principles
- Sophisticated analytic charting capabilities and predefined analytics content
- Customization and personalization capabilities



SAP Business One 10.0 PL02 key highlights (1/3)



Web client

Create, process (incl. copy to/copy from) preview and print sales quotations, orders, deliveries, and A/R invoices*

Preview and print returns and A/R credit memos

Preview and print A/P documents

Relationship map

Approval process and drafts

Create and update BP and item master data

Multiple branches

Freight charges

Exchange rate entry

Authorizations and data ownership

Extend localization coverage

Create and process activities and notifications

Advanced analytics content and editor **SAP HANA**

Enterprise search **SAP HANA**

Supported on SAP HANA and Microsoft SQL database servers

Support single sign-on (SSO)

User-defined fields, tables and objects

Customizable home page

Flexible list views

Supports 28 display languages

High contrast UI theme



Financial management

Drill down to G/L accounts in financial reports

Posting periods enhancements

Extend journal entry remarks to 254 characters

Financial enhancements



Localizations | Legal

EU PEPPOL electronic invoicing support

Support for external VAT calc. in more localizations**

Multiple branches in year-end closing for all locs.

Create QR codes in documents

Inventory valuation simulation report for all locs.

New UK (Brexit localization)

Auto. journal entry creation for MTD in UK

Electronic document framework enhancements

Support reference documents using DI API

Ensure legal compliance and additional DPP tools

* A/R documents supported in read only for Brazil and Inia; delivery and invoice supported in ready only for Argentina

**EU, Turkey, Switzerland, Norway, Russia, Ukraine, Central MENA, and UK localizations + Australia/New Zealand, Canada, Singapore, South Africa, Argentina, Mexico, Chile, Panama, Guatemala, Costa Rica

SAP Business One 10.0 PL02 key highlights (2/3)



Sales | Purchasing | Service

Allow update due date in part. reconciled invoices

Backorder Report Enhancements

“Add and view” and “add and close” in A/R and A/P docs

Printing service calls and contacts

Hide blank lines in addresses

Proc. confirmation wiz. supports gross/net modes

Open item list enhancements

Enable updating UDFs in closed documents

Set problem types, call status, and more as active

Flexible default “valid until” date in sales quotation

Link same equipment card to multiple BPs



CRM

Cust. and vendor group name extended to 100 char.

View and update address UDFs in docs, service calls, and address format setup

Support filtering activity reports by UDFs



Administration

Enhancements in document printing

Reference documents enhancements

Support attachments tab in additional objects

Delete live collaboration history by date range

Enhancements in approval process

Tab-level authorizations in BP and item master data

Hide employee no. to support DPP

Set warning for single-user validation



Inventory | Distribution | Production

Serial and batch numbers mgmt. enhancements

Ability to change UoM group of an item

Additional authorization groups for price lists

Item group name extended to 100 characters

Support setting UoM group as inactive

Reverse and forward serial/batch no. trace report

FIFO layers report by consumption order

Updated item description applied to BoM

Drill down from BoM to item master data



Project management

Interactive Gantt chart

SAP Business One 10.0 PL02 key highlights (3/3)

Platform | Extensibility

SAP HANA 2.0 platform adoption **SAP HANA**

Support SLES 15 **SAP HANA**

Service layer configuration UI **SAP HANA**

Service layer supports Microsoft SQL database server

Service layer support for views on Microsoft SQL

Formatted search supports multiple triggers

Extend UDF support to additional objects

Microsoft 365 integration

Increase menu item limit to 2,000

Extend DI API and SL coverage

API access for CR reports

Integration hub

Security backlog

Support Microsoft SQL 2019

Usability

New skin style

Enhanced user interface

Alignment of form behavior

User name in license and add-on administration

Support 4K monitors

Revised SAP Fiori UI for service and sales mobile app



Lifecycle management | Cloud

64-bit support only

Support version 10 in cloud control center (CCC)*

Service unit to host multiple reseller operators*

* Delivered through Cloud 1.1 P116

Recent innovations – Native Web client

Based on SAP Fiori Design and SAPUI5



- Create, process (incl. copy to/copy from), preview and print sales quotations, orders, deliveries, and A/R invoices
- Preview and print returns and A/R credit memos
- Preview and print A/P documents
- Create and update BP and item master data
- Multiple branches
- Freight charges
- Exchange rate entry
- Relationship map
- Create and process activities and notifications
- Advanced analytics content and editor **SAP HANA**
- Enterprise search **SAP HANA**
- Supported on SAP HANA and Microsoft SQL database servers
- Support single sign-on (SSO)
- Authorizations and data ownership
- Approval process and drafts
- User-defined fields, tables and objects
- Customizable home page
- Flexible list views
- Supports 28 display languages
- High contrast UI theme
- Extend localization coverage

* A/R documents supported in read only for Brazil and Inia; Delivery and Invoice supported in ready only for Argentina

SAP Business One

Product road map overview – Key themes and capabilities

Recent innovations

Core

- Web client release, covering sales and analytics functionality
- Continuous innovations based on market feedback
- SAP HANA 2.0 and SUSE 15 support with SAP Business One, version 10

Globalization

- New localizations for central MENA (Middle East)
- Electronic documents framework extensions
- UK Making Tax Digital
- AR electronic credit invoice
- Multiple branches support for period-end closing
- Inventory valuation simulation report
- EU PEPPOL support
- External sales tax (output VAT) amount editable using API

Analytics

- Innovations based on SAP HANA
- Support QR-Code generation

Mobile

- Update of user interface

Extensibility

- Enhance service layer API
- SAP Crystal Report API
- Integration framework 2.0 for SAP Business One
- Integration Hub with preconfigured templates
- Microsoft 365 integration (Word, Excel, OneDrive)
- Service layer supports Microsoft SQL

Cloud

- Improved Web experience
- Cloud infrastructure optimization
- Dockerized version of B1i (iPass)

Planned innovations¹

Core

- Web client extended sales, purchasing, and analytics functionality
- Continuous innovations based on market feedback
- Intelligent ERP elements, such as machine learning
- Simplified landscape and lower number of components

Globalization

- Advanced localization platform for electronic declarations and electronic documents framework
- Integration to the digital compliance platform from SAP and integration to SAP solutions for advanced compliance reporting
- EU Intrastat package
- Mexico UUID imports on purchasing invoices
- India e-billing
- Greece e-books
- Brazil NF-e 4.0 support
- Germany X-Rechnung
- EU VAT ID validation and verification

Analytics

- SAP HANA 2.0 features

Mobile

- Service and Sales app for Microsoft SQL Server

Extensibility

- Enhance service layer API
- Web client extensibility
- Additional templates for the Integration hub

Cloud

- Staged introduction for regions and countries
- Support advanced user authentication
- Tenant configuration wizard

Product direction¹

Core

- Extend Web client business process coverage
- Continuous innovations based on market feedback
- Optimized scalability/performance
- Simplification of landscape and deployment, support for containerization approach

Globalization

- Enhance existing markets/regions
- Integrations to electronic fiscal services
- IFRS compliance

Analytics

- Insight to action (data mining)
- Predictive, pervasive, and scalable
- Built-in content

Mobile

- Continuous innovations based on market feedback

Extensibility

- Enhance service layer API
- Enhance Web client extensibility
- Event service support
- Model for partner content in the integration hub

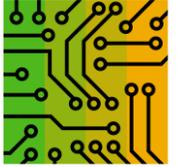
Cloud

- Deeper integration to Microsoft Active Directory
- Reduction of TCO

1. This is the current state of planning and may be changed by SAP at any time without notice.

Planned innovations – Core

Global, highly scalable real-time ERP



Feature	Feature value
<p>Optimizing core business processes and continuously delivering enhancements and new features, based on Customer Influence</p> <ul style="list-style-type: none">Optimize functions in logistics and inventoryOptimize functions in CRM and serviceOptimize functions in financialEnhance usabilityEnhance Microsoft 365 integrationIntegrate SAP solutions adding value for SAP Business One customersAutomate online banking (integration of payment gateways used at SAP)Use machine learning for invoice recognition (integration to Document Information Extraction API) <p>Lifecycle management</p> <ul style="list-style-type: none">Optimize upgrade and installation processesOptimize data import functions	<ul style="list-style-type: none">Increased attractiveness for new and installed baseSolid core foundation for building vertical solutionsUsers enabled to consume core business processes across multiple platformsSimplification, greater customer and partner satisfaction; reduced TCOLatest versions of operating systems, database engines, or browsers used to apply innovations even faster in day-to-day business operations

This is the current state of planning and may be changed by SAP at any time.

Planned innovations – Web client

Extend functional scope



Feature

Extend business logic coverage

- Extended sales and purchasing coverage
- Sales opportunity
- Service call
- Payments support

Analytics, reporting, and printing

- Extended analytics
- Additional reporting content
- Design capabilities
- Support printing

Integration and extensibility

- Providing extensibility capabilities

Feature value

- Extended target audience by supporting Microsoft SQL customers, and providing increased functional coverage
- Extending market coverage
- Increased competitiveness
- Increased efficiency and productivity
- Reduction of TCO

This is the current state of planning and may be changed by SAP at any time.

Planned innovations – Globalization

Legal compliance and localization enhancements



Feature	Differentiating factor
<ul style="list-style-type: none">▪ Legal compliance and localization enhancements generically or specifically (legal requirements, business practice, statutory reporting, and default values)▪ Localization expansion to potential new markets, increased number of supported languages, and harmonized functions across localizations▪ Electronic documents framework enhancements incl. tool for automated processing of received electronic purchase documents and country-specific built-in content using the electronic file manager add-on and integration framework▪ Integration and leveraging of existing cloud services from SAP for legal adaptations, such as SAP Localization Hub, tax service, the digital compliance platform (previously known as electronic documents as a service), and SAP solutions for advanced compliance reporting▪ Merge back of selected outsourced legal add-ons▪ External sales tax (output VAT) amount editable by API▪ Replacement of selected hard-coded bank files▪ IFRS and EU Intrastat enhancements package▪ UK – further Brexit adaptations▪ BR – NFe 4.0▪ IN – E-billing 2020▪ IL – VAT groups introduction▪ MX electronic accounting statement – UUID import to document rows	<ul style="list-style-type: none">▪ Helping businesses to run worldwide, increased relevance for new customers and installed base▪ Facilitating customers in meeting their legal obligations (accounting, tax, invoicing, and reporting); legal compliance▪ Increased localization competitiveness that helps to win in the cloud globally; significant competitive advantage; and differentiating factor▪ Increased customer and partner satisfaction, merged back-legal add-ons that reduce costs, lower TCO▪ Higher reporting flexibility for IFRS, U.S. GAAP, group reporting, or any local legal reporting requirements

This is the current state of planning and may be changed by SAP at any time.

Planned innovations – Analytics and reporting

Simplify with meaningful business reports and accelerate decision-making



Feature

SAP Business One, version for SAP HANA

Further leverage SAP HANA capabilities by reusing scenarios of SAP HANA 2.0 platform

- Better real-time visibility and deeper analytics scenarios based on pervasive analytics
- New functions such as demand planning and payment/invoice auto-matching

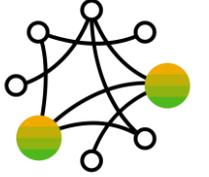
Feature value

- SAP HANA as a platform for accelerated partner co-innovation
- Ability to make faster, better-informed decisions, as more business users have the capability to retrieve any required information completely independently with intuitive and easy-to-use features
- Comprehensive views of key information, such as customers or financials, which offer efficiency optimization
- Realization of more sophisticated business processes; new scenarios that help in tackling “unsolvable” problems
- Exposing the full potential of SAP HANA to the ecosystem

This is the current state of planning and may be changed by SAP at any time.

Planned innovations – Extensibility

Extend SAP Business One with fully integrated solutions horizontally and vertically



Feature

SAP Business One core

- Enhance service layer API
- Web client extensibility
- Event service support

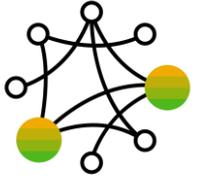
Feature value

- Significantly expand the addressable market by providing a robust API for both SQL and SAP HANA
- Optimize partner support by realizing requirements for flexible integration in customer projects
- Enable solutions to run smoothly in the cloud by detaching the applications from the underlying infrastructure

This is the current state of planning and may be changed by SAP at any time.

Planned innovations – Integration framework

An extremely strong platform



Feature

Integration framework

- Completing the business process model and notation (BPMN)-based management layer
- Mapping between DI API and service layer
- Flexible event-handler mechanism to replace event sender
- Support advanced user authentication

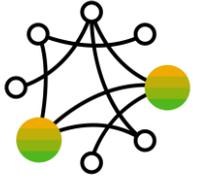
Feature value

- Straightforward and extremely flexible capabilities that make the integration framework the key differentiator for SAP Business One, turning SAP Business One into a state-of-the-art business platform
- Helping ensure integrations with little or no effort to other SAP and third-party applications
- Extending system and business network capabilities
- Data provision to any external system and data consumption from any external provider

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Planned innovations – Intercompany integration solution

Complementary add-on from SAP



Feature

Intercompany integration solution for SAP Business One

- Functional improvements such as automatic replication of user-defined fields (UDF) and user-defined table (UDT) definitions to all branch companies
- A/R service invoice allocation
- Using the service layer where useful
- Further meaningful extensions that are requested through Customer Influence

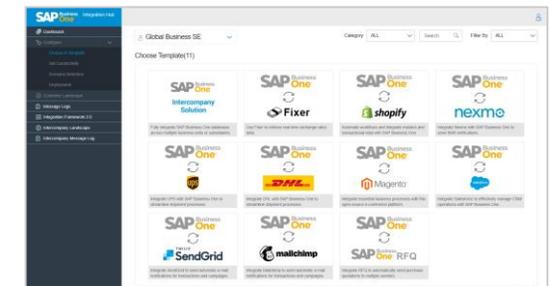
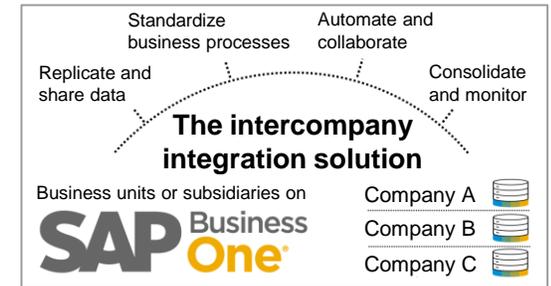
Integration hub for SAP Business One

- Additional preconfigured templates for the integration hub to integrate most-popular Web shops, CRM systems, expense management systems, SAP applications, or social platforms, such as WooCommerce, SAP S/4HANA, logistics scenario, and Sugar CRM.
- Further simplifications in use and setup
- Model for partner content in the integration hub

Feature value

- Intercompany integration harmonizes across SAP Business One databases, massively reducing total operating costs, and optimizing business processes beyond countries or legal entities

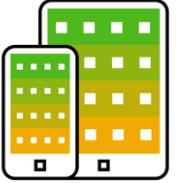
- Tailor-made solution integrating cloud-based business applications and services
- Addressing typical requirements for fast digital integration
- Preconfigured templates with mapping and configuration defaults minimize time and cost for integration
- Offering inexpensive off-the-shelf solutions, most comprehensive implementation even without detailed knowledge of the solutions
- Harmonizing technology across multiple systems, data consistency across applications



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Planned innovations – Mobile apps for the enterprise

Mobilize your workforce to support flexibility and efficient processes



Feature

- Service and Sales app for Microsoft SQL Server
- Service app that allows ticket creation
- Use of native device capabilities of latest devices
- Evolving service layer into a platform for building innovative mobile solutions for verticals

Feature value

- Significant expansion of the addressable market, driving adoption
- Increased workforce productivity
- New collaboration methods and business practices with an intuitive and simplified user experience

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Planned innovations – Cloud

Simple consumption and best scaling



Feature

SAP Business One Cloud, SAP-hosted option

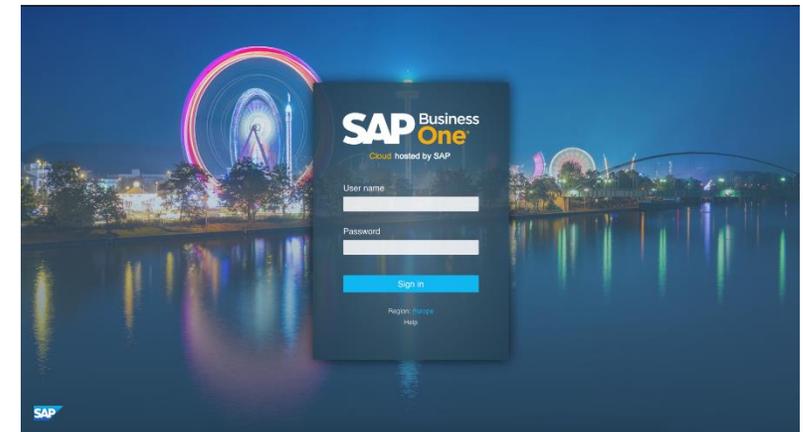
- Staged introduction for regions and countries
- Optimize service unit resources to reduce TCO
- Support integration framework for SAP Business One 2.0 in containers (iPass)

SAP Business One Cloud, partner-hosted option

- Enhanced tools in SAP Business One Cloud 1.1 focusing on hosting partners
- Integration to Microsoft Active Directory organizational units
- Support advanced user authentication
- Tenant-configuration wizard to support partner and large-volume deployments
- More-flexible and intuitive cloud management in the cloud control center (CCC), improvements for user experience and performance
- Lifecycle management (patch delivery and maintenance)

Feature value

- Technology that scales with the business and provides a competitive advantage
- Attractive offering for an increasing number of companies looking for cloud deployment
- Easy and affordable deployment; reduction of TCO
- Better tools for hosting partners
- Short time from purchase to delivery
- Flexible, simple, and intuitive solutions for efficient business



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Learn more about SAP Business One

- ▶ [SAP Business One YouTube Channel](#)
- ▶ [Solution Brief](#)
- ▶ [SAP Help Portal](#)
- ▶ [SAP Support Portal](#)
- ▶ [SAP Learning Hub](#) – Training Material
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